



European Association for Osseointegration
Not-for-profit organisation

with registered office in Avenue du Bourgmestre E. Demunter, 5, bte 10, 1090 Jette, Belgium,
registered at the Crossroads Bank for enterprises under the number 877.324.715

**Minutes of the ordinary EAO General Assembly held on
Friday, November 6th via Zoom online conferences at 12:00**

1. Composition of the General Assembly - Attendance

The following EAO Board members were present:

Henning Schliephake, President
Luca Cordaro, President Elect
Ronald Jung, Treasurer
Gil Alcoforado, Secretary General
Turker Ornekol, Board Member
Bjarni Pjetursson, Board Member
Isabella Rocchietta, Board Member
Irena Sailer, Board Member
Apologies: Alberto Sicilia (Past President)

In total, **23** full members were present or duly represented by proxy.

The EAO Office staff members were also present as observers and responsible for the minutes.

2. Agenda

- Introduction by the President and chairmanship of the meeting
 - o Verification of the regularity of the meeting
 - o Confirmation of the decisions taken at the 2019 General Assembly + vote
- Report by the Secretary General
 - o Membership 2019/2020
 - o Proposed change to the statutes + vote
 - o Composition of the Executive Committee for the period 2021-2023
- Report by the EAO Committees
 - o Congress Committee
 - o Communication Committee
 - o Education Committee
 - o Research Committee
 - o Junior Committee
- Report by the Treasurer
 - o Approval annual accounts per 30 June 2020 and Discharge of Board of Directors and auditors + vote
 - o Approval budget financial year 2020/2021 + vote
- Any other business and closing remarks

3. Discussion and deliberation

3.1. Introduction by the President and chairmanship of the meeting:

Henning Schliephake, President of the EAO, was appointed Chair of the meeting. He welcomed the full members of the association present and represented. He thanked them for their presence and informed them that the general assembly had to be organized online rather than in Paris as indicated in the first convening notice following the containment measures decreed in France. This was a case of force majeure. After having made sure that the same checks as for a physical general meeting had been made (only full members are authorized to participate in the meeting and to vote) and that the invitation to the members and the agenda had been sent in due time, he declared the meeting open at 12.00 p.m. and 5 minutes.

3.1.1 Verification of the regularity of the meeting

The President observed and confirmed that 23 full members of the association were present or duly represented by proxy out of a total of 1139 full members (1472 members in total).

As stipulated in Article 20.5 of the Association's Articles of Association, "A General Meeting shall be validly constituted irrespective of the number of full members present or represented, except in cases where the law explicitly requires that the presence and voting quorum be respected". Consequently, the President confirmed that the General Meeting was validly constituted to take all the decisions on the agenda except the one concerning the update of the association's statutes. It was therefore indicated to the members present that an Extraordinary Ordinary General Assembly would be held at the end of the year to present again the proposal to update the statutes of the association.

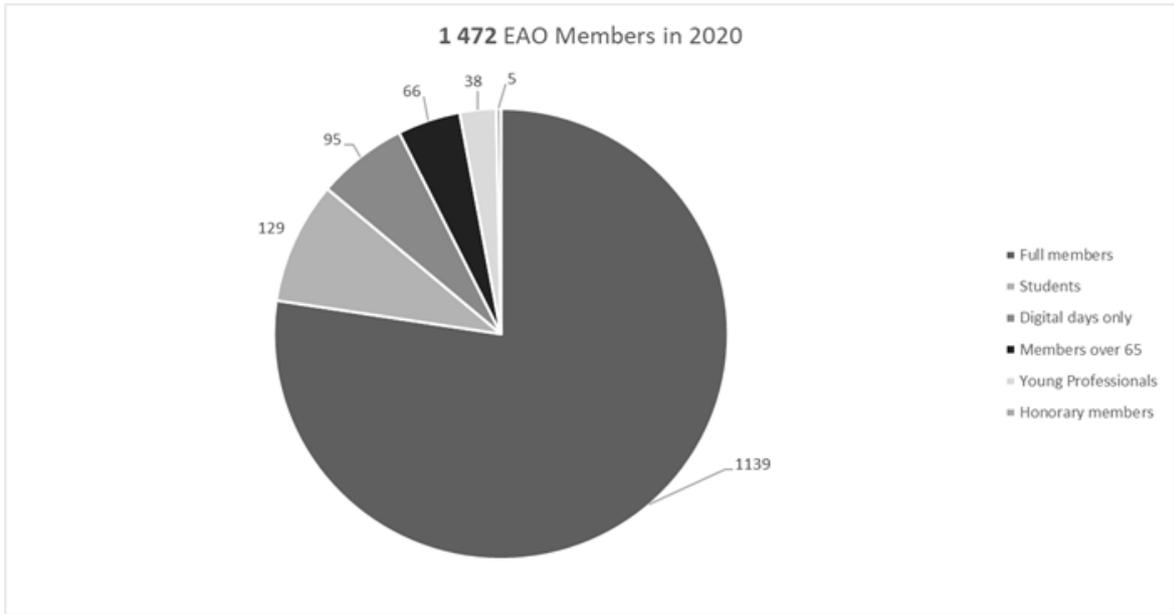
3.1.2 Confirmation of the decisions taken at the 2019 General Meeting

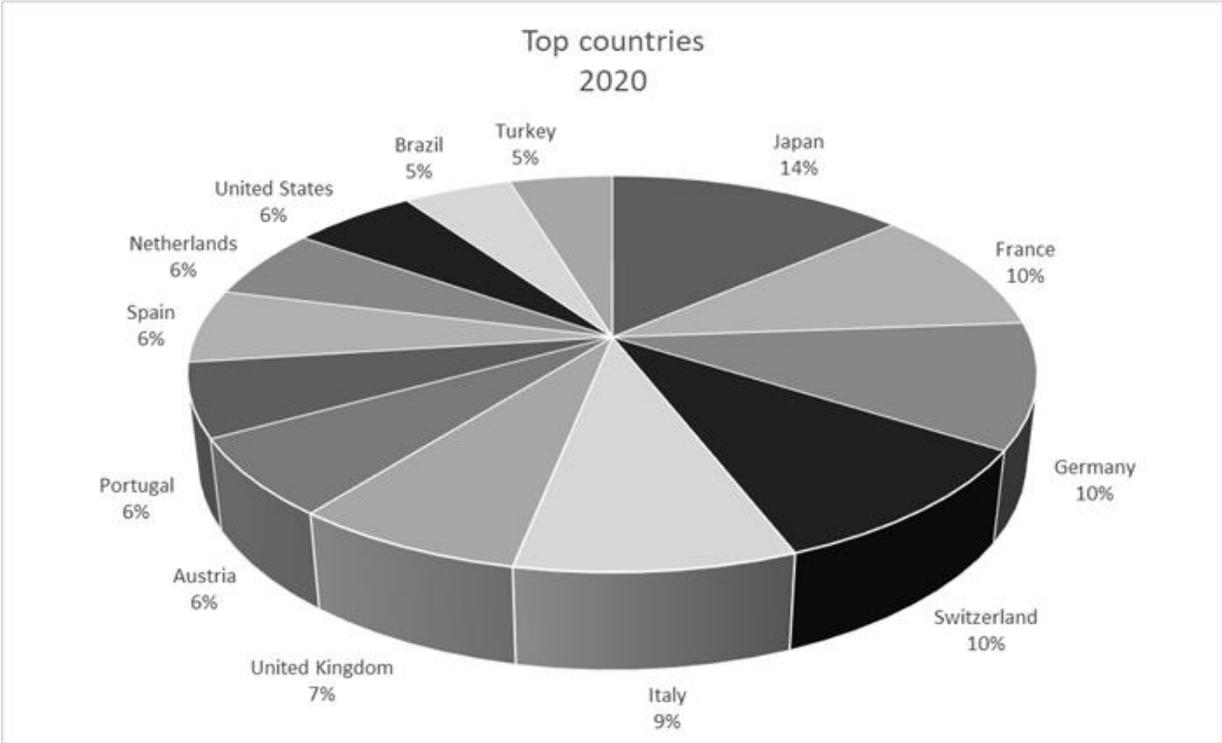
There were no comments on the minutes of the 2019 General Assembly which were circulated to all members of the association in November 2019 and made available on the website shortly afterwards. Consequently, the decisions taken at the 2019 General Assembly were unanimously approved. H. Schliephake welcomed G. Alcoforado, Secretary General, for the presentation of his report.

3.2. Secretary General's report

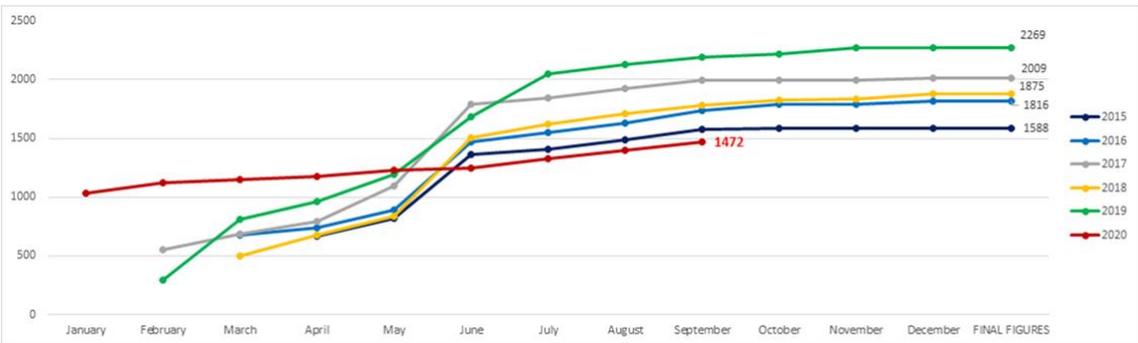
3.2.1 Membership in 2020

A report on the membership for the year 2020 was presented to the General Assembly. In 2020, the EAO had 1472 members, a significant decrease from 2019 (2186 members). G. Alcoforado presented the detailed figures :





Member type	2018	2019	2020
Member	1248	1509	1139
Young Professional	157	178	38
Student	413	493	129
Over 65	53	84	66
Honorary member	4	5	5
EAO Ddays membership			95
TOTAL	1875	2269	1472



3.2.2 Proposal to update the text of the Statutes

G. Alcoforado presented the proposal to update Article 20.1 of the Constitution. The latter governs the modalities of the General Assembly meeting.

Until now, a General Assembly could only be held in person, at the time of the Association's annual congress. This year, because of the crisis linked to Covid19, the annual congress could not take place, it has been replaced by a virtual congress. G. Alcoforado explained to the members present that in the future the Board of Directors would like, in the event that the annual congress cannot take place, that the General Assembly could meet virtually following the same rules as for a physical meeting.

The current text was presented as follows:

Article 20.1. The Assembly of Members of the association must meet at least once a year during an Ordinary General Assembly. This will always take place during the annual congress

The proposed text was presented as follows:

Article 20.1. The General Assembly of members of the association must meet at least once a year during an Ordinary General meeting. This may be held physically or online and must take place during the last four months of the year.

There were no comments from the General Assembly on this amendment and when it was put to the vote, the majority of the members present or duly represented voted in favour of this new updated text, no votes against were recorded.

However, as a quorum is required for this change to be validated, this proposal will be presented again at an Extra Ordinary General Assembly to be convened in the coming weeks (not less than fifteen (15) days after the first General Assembly).

3.2.3 Composition of the Executive Committee 2021-2023

G. Alcoforado presented to the members the composition of the Executive Committee for the next two years: Composition du comité exécutif 2021-2023



Luca Cordaro

President



Ronald Jung

President Elect



Turker Ornekol

**Secretary
General**



Gil Alcoforado

Treasurer

3.3. Report of the Committee Chairs

3.3.1 Report from the Education Committee (G. Alcoforado and Turker Ornekol)

G. Alcoforado presented a report on the EAO Diploma.

The General Assembly was informed that the graduation ceremony of the first class of the EAO Diploma took place in Lisbon with 20 students.

There are currently 57 students enrolled in the EAO Diploma (in 3 separate series). Unfortunately, since March, many of the ongoing modules had to be suspended due to the Covid crisis¹⁹ as students are no longer able to travel. We hope to be able to resume face-to-face classes in the coming months. The launch of the 5th Diploma series has been postponed until further notice.

As for the Master Clinician Courses, these too have been strongly impacted by the Covid19 crisis and had to be postponed until further notice. This is the case for the course that was to take place in Leuven in March 2020 and the one that was to take place in Madrid in November 2020. The other courses will either be postponed or cancelled depending on the evolution of the health situation.

The EAO certification was 100% online, there were 10 candidates this year and 8 obtained the certification.



Irena Sailer presented the new education project that should be launched soon, the EAO affiliation programme. This project is aimed at educational institutions/centres that would like their postgraduate programmes to be recognised/affiliated with the EAO.

A committee of experts will be asked to examine the applications with the help of a document containing the recommendations of the EAO. The aim is to contribute to improving the quality of education in the field of dental implantology and to make the EAO the reference association for professionals looking for high-quality training programmes.

A pilot programme started in 2020 with the EAO Diploma's partner universities (Malmö, Groningen, Düsseldorf, Frankfurt, Zurich, Madrid and Lisbon) and the University of Catalonia. This test allowed the sub-committee to refine the recommendations document and to review the submission and evaluation process.

3.3.2 Report from the Research Committee (I. Sailer)

Consensus Conference 2021

Irena Sailer informed the General Assembly that the next EAO Consensus Conference will be held in Evian Les Bains (near Geneva) from 10 to 13 February 2021.

The four main themes were presented:

- Timing, immediate loading/immediate placement, use of 3D planning
- Soft tissue management
- Peri-implantitis
- Manufacturing, workflow and delivery of reconstruction

It was noted that a fifth theme concerning the spread of viruses via aerosols was added following the Covid crisis19.

International Journal of Prosthodontics and Clinical Oral Implant Research

Irena Sailer reminded the General Assembly that EAO members now have exclusive access to the International Journal of Prosthodontics (six issues per year, online access for all members, paper copies for full members) in addition to the online access to the COIR which was set up several years ago.



3.3.3 Report from the Communication Committee (I. Rocchietta)

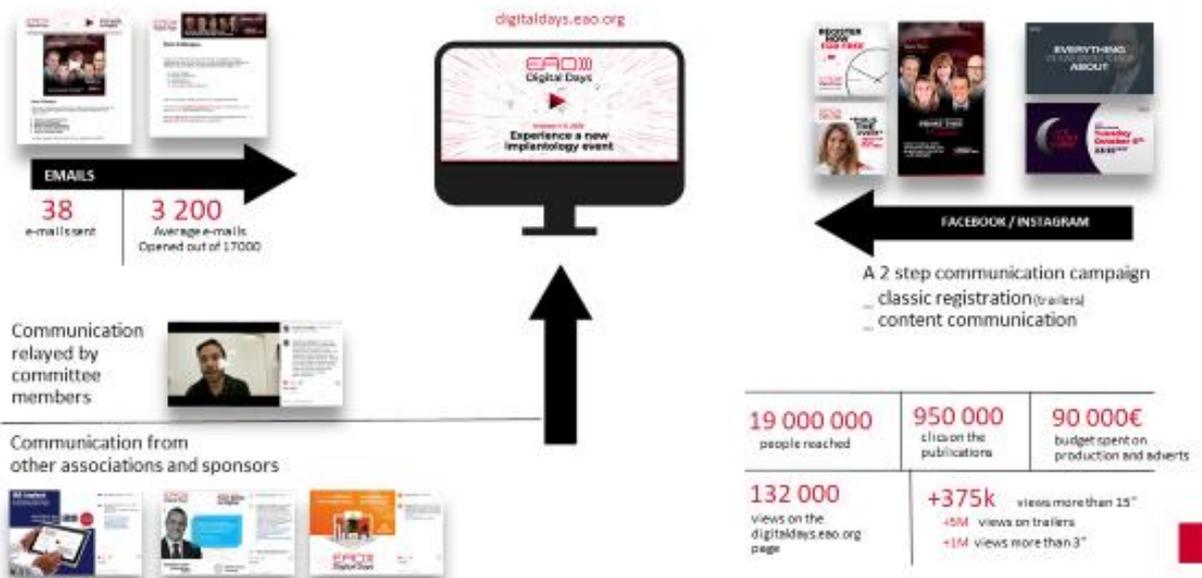
Isabella Rocchietta presented the performance indicators for the advertising campaigns aimed at the EAO community. It was noted that there has been a strong evolution in the number of people who have joined the EAO community in recent months.

Overall brand awareness - KPIs

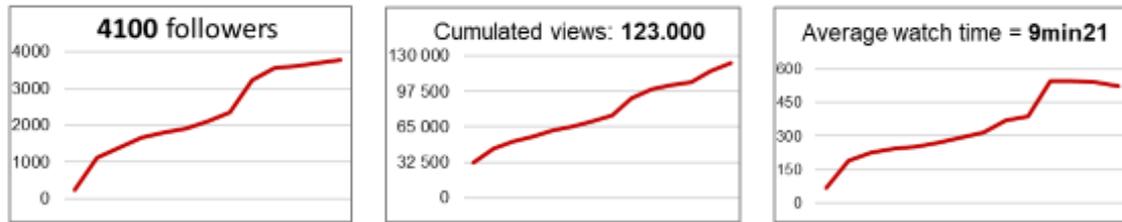


Figures regarding the DDays advertising campaign were presented to the members present:

DDays campaigns performance



EAO Channel - Year 1



Just Ask/

Monthly live session appointment with a leading expert in implant dentistry.
Average time : 1hour15min

12 programmes

Congress Live sessions

Live session from the EAO congresses
Average time : 2hours30min

9 programmes



Debate with the leading experts in implant dentistry on high-level topics.
Average time : 15min

12 programmes

HIGHLIGHTS

Short video on information to remember from the sessions of our leading experts.
Average time : 2min

7 programmes

Clinical videos

One minute videos from the EAO European Clinical Video Session Contest.
Average time : 1min

32 programmes

36

3.3.4 Report from the Congress Committee (B. Pjetursson)

B. Pjetursson presented figures concerning the participation in the Lisbon congress, which was a huge success for the association, both in terms of participation and finances.

In fact, there were a total of **4,400 participants** at the congress (3,400 registered delegates + 1,000 industry representatives). The total profit presented was **€1,219,356**.

B. Pjetursson handed over to Henning Schliephake for the presentation of data concerning the Berlin 2020 DDays Congress.

Members were reminded that the annual congress was originally planned to be held in Berlin from 8-10 October 2020 in collaboration with the German association DGI. Unfortunately, due to the Coronavirus crisis, the congress had to be cancelled in May 2020. This was a very difficult decision for the board of directors, especially as the programme had already been closed for several months. 110 sponsors who had confirmed their participation in the Berlin congress asked to be fully reimbursed. It was decided not to charge any cancellation fees in view of the difficult economic situation for our partners.

Cancellation costs for the Berlin Congress amount to €240,000, of which €60,000 will be borne by the DGI (cost for EAO: €180,000). The Berlin Congress Centre has agreed not to charge any cancellation fees as the association's annual congress is scheduled to take place in Berlin in 2023.

Once the decision was taken to cancel the Berlin congress, it was decided to set up a specific TaskForce. The members of this task force were asked to consider a new congress format.

- Henning Schliephake
- Rony Jung
- Isabella Rocchietta
- Kathrin Becker
- Alberto Salgado
- Franck Renouard

It was decided to see the new digital event "DDays" as a great promotional campaign for the association as well as a proof for our sponsors that the EAO is capable of organising a large-scale digital event in which they could invest in the future.

Key figures

- **12 000** Registrations from **145** countries
- **6 200** participants connected (**52%**)
 - EAO members 10 %
 - EAO community 12 %
 - New contacts 78 %

Budget

- Income

Sponsorship:	341.500 €
Registration fees (for free):	0 €
- Expenses 801.500 €
- Result (loss) - 460.000 €



Sponsorship

- **30 companies**

7 satellite symposia

Average nbr of visitors per symposium: **950**

38 e-stands (Inc. 8 free stands for editors, associations ...)

Average nbr of visitors per stand: **110**

1 e-hospitality suite, with **850** visitors

12 banners



- Sponsorship opportunities offered at very low price to encourage sponsors to be part of this new project and **demonstrate the EAO digital strength and ability**

(e-stands started from 2.500 € with a banner only option for as low as 2.000 €)

- Average investment: **11.400 €** per company
(vs **23.000 €** during face-to face meeting)

Outcome

- A promotional investment for the EAO
- 19.000.000 people reached by social media campaigns
- 12.000 registrations including 9.300 new contacts
- Free registrations and reduced price sponsorship opportunities used as a test for the future
- A new and innovative digital format:
 - Approved by sponsors
 - Approved by the audience (av. watching time: 2 hours)
 - Adapted to the needs of our larger community
- Challenge transformed into a success!



Bjarni Pjetursson took over to present future congresses to the members present.

The congress in **Milan** will be held from **14-16 October 2021**. It will be organised in collaboration with the following Italian societies: IAO - Italian Academy of Osseointegration and SIdP - Societa Italiana di Parodontologia e Implantologia

The **Geneva** Congress will be held **from 29 September to 1 October 2022**. It will be organised in collaboration with the SGI-SSIO - Swiss Society of Oral Implantology, the SSRD - Swiss Society of Reconstructive Dentistry and the SSP - Swiss Society of Periodontology.

The Geneva organising committee is composed of the following members:

Chair: Irena Sailer, Switzerland

Members

Gil Alcoforado (Portugal)

Anne Benhamou (France)

Helena Francisco (Portugal)

Jaime Gil (Spain)

Stefano Gracis (Italy)

Patrick Gugerli (Switzerland) – SSP

Markus Hürzeler (Germany)

Nikos Mattheos (Hong Kong)

Iva Milinkovic (Serbia)

Bjarni Pjetursson (Iceland)

Philippe Rieder (Switzerland) - SGI

Fidel Ruggia (Switzerland) - SSRD

Stefan Wolfart (Germany)

Bjarni Pjetursson took over to present future congresses to the members present.

The congress in **Berlin** will be held from **28th to 30th September 2023**.

The **London** Congress will be held from **26th to 28th September 2024**.

3.3.5 Report from the Junior Committee (T. Van De Velde)

Tommie Van de Velde presented the report of the Junior Committee.

He informed the General Assembly that two new members have been elected this year, so the committee is composed as follows:

Tommie Van de Velde, Belgium
Sven Muhleman, Switzerland
Ignacio Sanz Martin, Spain
Pavel Scarlet, Moldova
Lucrezia Paterno Holtzman, Italy
Nikolay Makarov, Russia
New member: Joao Pitta, Portugal
New member: Kathrin Becker, Germany

Many of the activities of the Junior Committee also had to be cancelled due to the Coronavirus crisis, however, two events were able to take place, namely the *Battle of Concepts* online session during the DDays and the *Clinical Video Competition*.

3.4. Report from the Treasurer

3.4.1 Approval of the accounts as at 30 June 2020 and discharge of the members of the Board and the auditors

R. Jung informed the General Assembly that the accounts have been prepared under Belgian law by Deloitte Fiduciaire and that they have been audited by Annik Bossaert, Chartered Auditor.

The following financial information was presented to the General Meeting:

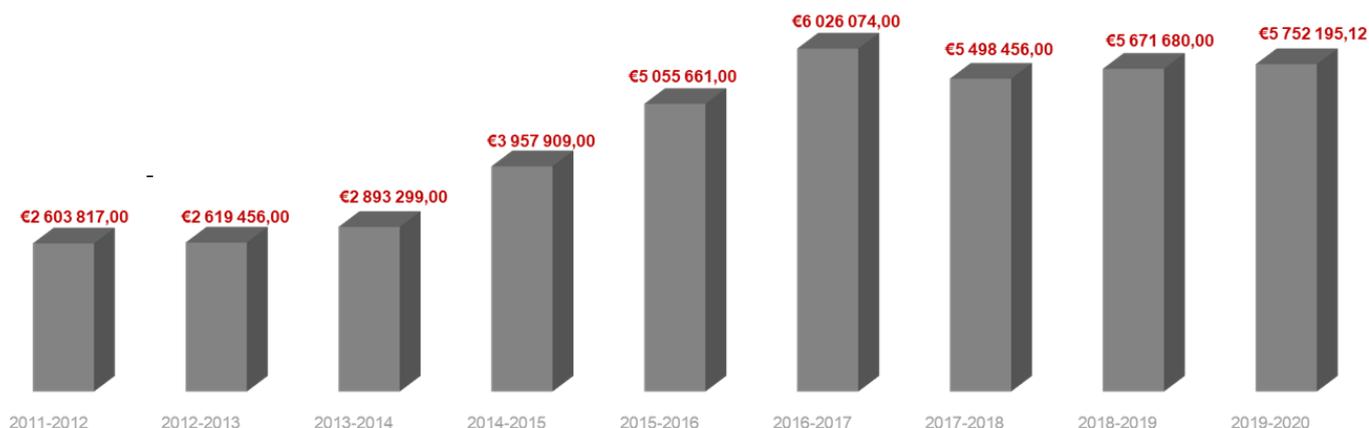
- Balance Sheet 2019/2020

Assets	2018-2019	2019-2020	Equity and Liabilities	2018-2019	2019-2020
Amounts receivable 1 year	201,729.53	278,246.32	Equity	3,803,325.39	3,971,851.88
Adjustment account: accrued income and deferred charges	730,010.79	319,266.67	Adjustment account: accrued charges and deferred income	2,358,574.05	1,952,126.03
Investments and cash at bank	5,613,604.91	5,745,945.12	Amounts payable 1 year	433,445.79	469,480.20
Participating interests (fixed asset)	50,000.00	50,000.00	TOTAL LIABILITIES	6,595,345.23	6,393,458.11
CURRENT ASSETS	6,595,345.23	6,393,458.11			

- Evolution of Interests 2011/2020



- Cash at bank



Annual accounts 2019/2020

The net result for the fiscal year 2019/2020 was presented in a budget and approved at the 2019 General Assembly with an expected result of **EUR 10,600**. However, thanks to savings made throughout the year and mainly because many of the association's activities had to be cancelled or postponed due to Covid19, the final result amounts to **EUR 168,527**.

R. Jung, Treasurer, presented extracts from the accountant's letter confirming the closing of the fiscal year on 30 June 2020 and certifying that the annual accounts were "prepared in accordance with the financial reporting framework applicable in Belgium" and that "the accounts for the year ended 30 June 2020 gave a true and fair view of the assets and liabilities of the association".

It was observed that "the accounting documents have been maintained in accordance with the legal and regulatory requirements applicable in Belgium and that no transactions or decisions have been taken in violation of the association's articles of association".

EAO Association Budget 2019/2020				
	Audit 2018/2019	Budget 2019/2020	Estimated January 2020	Estimated Sept 2020
INCOME				
SALES AND SERVICES	3 680 271 €	4 402 500 €	4 178 709 €	3 923 678 €
Membership fees	273 854 €	300 000 €	336 169 €	311 638 €
Congress and events	2 986 541 €	3 450 000 €	3 352 731 €	3 352 730 €
Educational activities	419 876 €	652 500 €	489 810 €	259 310 €
EXPENSES				
GOODS AND SERVICES	3 833 322 €	4 411 900 €	4 088 905 €	3 751 795 €
Membership Total	47 516 €	74 800 €	92 028 €	87 327 €
Publications Total	130 277 €	145 000 €	149 500 €	145 163 €
Annual Congress and Events	2 290 856 €	2 425 000 €	2 186 066 €	2 159 235 €
Communication Total	97 391 €	140 400 €	144 781 €	200 036 €
Education Total	407 758 €	612 700 €	487 164 €	290 885 €
Research	17 229 €	110 000 €	116 155 €	27 561 €
Committees Total	90 637 €	97 000 €	104 308 €	25 395 €
Services Total	44 120 €	37 000 €	38 903 €	37 778 €
EAO Office Total	701 000 €	750 000 €	750 000 €	715 000 €
EAO Humanitarian grant	0 €	10 000 €	10 000 €	10 000 €
Unforeseen	6 538 €	10 000 €	10 000 €	53 415 €
OTHER CHARGES	10 000 €	10 000 €	10 000 €	21 042 €
Financial revenue	37 955 €	30 000 €	30 000 €	17 685 €
TOTAL	-125 096 €	10 600 €	109 805 €	168 527 €

The General Assembly was asked to vote on the following points :

- The annual accounts at 30 June 2020, including **a profit of €168,527**
- Allocation of the results of €168,527
- The balance sheet for the fiscal year 2019/2020
- Discharge of the members of the Board of Directors and the auditors for the fiscal year 2019/2020

All members present or represented voted in favour; no abstentions and no votes against this resolution were recorded. As a result, the financial report of the accounts as at 30 June 2020 was unanimously adopted, the members of the Board of Directors and the auditors were officially released for the fiscal year 2019/2020.

The result was therefore carried forward in its entirety, i.e. for an amount of **EUR 168,527**.

3.3.2 Approval of the budget for fiscal year 2020/2021

The budget prepared for the fiscal year 2020/2021 was presented to the General Assembly for approval:

EAO Association Budget 2020/2021			
	Details	Budget GA	Year - 1
INCOME			
SALES AND SERVICES		1 165 000 €	3 932 088 €
Membership fees		210 000 €	311 638 €
Congress and events		402 000 €	3 361 140 €
	<i>EAO Digital Days</i>	342 000 €	
	<i>Berlin Cancellation</i>	60 000 €	
Educational activities		553 000 €	259 310 €
	<i>MCCs</i>	82 000 €	47 310 €
	<i>3 year Diploma</i>	456 000 €	197 000 €
	<i>Certification Programme</i>	15 000 €	15 000 €
	<i>Starter Implant Course</i>	0 €	0 €
EXPENSES			
GOODS AND SERVICES		2 818 000 €	3 751 795 €
Membership Total		22 000 €	87 327 €
	<i>General Assembly</i>	1 000 €	6 521 €
	<i>Membership services</i>	5 000 €	68 684 €
	<i>Membership promotion</i>	16 000 €	12 122 €
Publications Total		134 000 €	145 163 €
	<i>COIR online</i>	50 000 €	50 000 €
	<i>IJP print and online</i>	84 000 €	94 963 €
	<i>Congress Scientific Report</i>	- €	- €
Annual Congress and Events		1 065 000 €	2 159 235 €
	<i>Berlin Cancellation - Digital event - Awards</i>	1 065 000 €	
	<i>Other events</i>	- €	
Communication Total		164 000 €	200 036 €
	<i>Website and App</i>	3 000 €	24 487 €
	<i>EAO Channel</i>	53 000 €	60 254 €
	<i>Members Communication</i>	22 000 €	27 505 €
	<i>Publication adverts and digest emails</i>	6 000 €	7 791 €
	<i>Communication enhancement project - 76</i>	80 000 €	80 000 €
Education Total		502 000 €	290 885 €
	<i>3 year diploma</i>	435 000 €	248 738 €
	<i>EAO Certification</i>	2 000 €	13 830 €
	<i>Mentor Implant Clinics</i>	- €	- €
	<i>MCCs</i>	65 000 €	28 318 €
	<i>Started Implant Course - First series</i>	- €	
Research		127 000 €	27 561 €
	<i>Affiliation Project</i>	2 000 €	12 439 €
	<i>"Dig in Your Files" competition and grant</i>	- €	
	<i>Quality Register</i>	5 000 €	- €
	<i>Consensus Conference</i>	120 000 €	10 363 €
Committees Total		12 000 €	25 395 €
	<i>Board meetings</i>	4 000 €	20 786 €
	<i>Congress Committee Meeting</i>	- €	
	<i>Communication Committee Meeting</i>	- €	
	<i>Education Committee Meeting</i>	- €	
	<i>Miscellaneous Board</i>	- €	
	<i>Junior Committee and promotional events</i>	5 000 €	2 538 €
	<i>Ambassadors Subcommittee</i>	2 000 €	22 €
	<i>Support staff at meetings</i>	1 000 €	1 183 €
Services Total		43 000 €	37 778 €
	<i>Financial management</i>	22 000 €	20 150 €
	<i>Legal fees</i>	17 000 €	13 787 €
	<i>Insurance</i>	4 000 €	3 842 €
EAO Office Total		710 000 €	715 000 €
EAO Humanitarian grants		15 000 €	10 000 €
Unforeseen		24 000 €	53 415 €
OTHER CHARGES		- €	10 000 €
Taxes			
Financial results		3 000 €	
Banking fees		7 000 €	11 000 €
Financial revenue		10 000 €	17 685 €
TOTAL		-1 650 000 €	168 527 €

The estimated net result for the year 2020/2021 on the basis of the budget would be **minus 1,650,000 EUR** (deficit). This negative figure is mostly explained by the cancellation of many activities this year due to the Covid 19 pandemic, mostly the cancellation of the Annual Congress due to take place in Berlin in October and which was replaced by the EAO Digital Days.

Considering the foreseen deficit, the General Assembly was invited to ask all the questions necessary for a proper understanding of the provisional budget.

The members were then invited to vote to approve the draft budget for the year 2020/2021.

All members present or duly represented voted in favour and no votes against were recorded. Consequently, the budget for the financial year 2020/2021 was unanimously approved.

3.5. Any other business

3.5.1 Donations

R. Jung reminded the General Assembly that, as agreed at the 2018 General Assembly, the association "Mondo A Sorir", based in Portugal, had been selected to receive funds from the association for three years (10,000 EUR / year). This association provides health education, prevention, medical assistance and training to health professionals in Sao Tome and Principe (Central Africa). The first payment of 10,000 EUR was made in July 2019 and the second in July 2020. EAO members were invited to visit the association's website and to contribute if they were interested.

It was noted that an exceptional donation of **50,000 EUR** was made in June 2020 to the European Covid Vaccine Research Fund¹⁹ following a decision of the Board of Directors.

An appeal for donations in favour of Lebanon was relayed during Ddays and the sum collected will be paid to the Lebanese Implantology Association in the coming weeks. To this sum may be added a contribution from the association (this will be discussed later by the Board of Directors).

3.6. Closing remarks

Gil Alcoforado, Secretary General, thanked Prof Schliephake on behalf of the Board of Directors for his service to the association first as an ordinary Board Member and then as President since Oct 2018.

Prof Luca Cordaro, President Elect, will take over as President of the Association for the next two years and all members present extended a warm welcome to him.

There were no other points to raise and the meeting was adjourned at 1.30 pm.

Prof **Henning Schliephake**, EAO President

Date approved electronically 24/11/2020